



## BROWN

### About

Located in Providence, Rhode Island and founded in 1764, **Brown University** is the seventh-oldest college in the US. Brown is an independent, coeducational Ivy League research institution serving 6,000 undergraduates, 2,000 graduate students, 400 medical school students, and 5,000 summer, visiting and online students.

*We are very pleased to be the first client to integrate Force.com and Workday Financials. The journal solution developed by Sierra-Cedar enables our 300 distributed users to upload multiple entries seamlessly to the Financials application. Sierra-Cedar's higher education and Salesforce expertise, rapid response time, and ability to meet our requirements within a very tight timeline made them the ideal partner.*

**Donald Schanck**

Assistant Vice Pres. and University Controller

### Location:

Providence, Rhode Island  
[www.brown.edu](http://www.brown.edu)

### Industry:

Higher Education

### Technology:

Force.com, Workday Financials

### About Sierra-Cedar

Sierra-Cedar delivers industry-focused client success by providing consulting, technical, and managed services for the deployment, management, and optimization of next-generation applications and technology.

[www.Sierra-Cedar.com](http://www.Sierra-Cedar.com)

### Background

Brown University went live with Workday HCM in July 2012, followed by Financials in July 2013. Sierra-Cedar played a key role in deploying Workday Financials and Grants at Brown. During the deployment, Brown recognized the need for an efficient way for its 300 distributed users to upload multiple journal entries to Workday Financials. Sierra-Cedar recommended a custom Force.com solution.

### Challenges

The project team, while equipped with Force.com development experience, faced uncharted territory as this would be the first-ever Force.com integration with Workday project. It was also the first time the Brown Financials team had used Force.com. Magnifying these challenges was the compressed timeframe to meet the Financials go-live date. Knowledge transfer and training were paramount.

### Solution

Sierra-Cedar developed the solution for Brown University using Force.com. Sierra-Cedar views Force.com as a strategic platform that enables delivery of new web-based solutions and composite applications. Sierra-Cedar can also use the Force.com platform to extend client ERP systems by leveraging services and eliminating the need to worry about the underlying infrastructure, servers, and software. The Force.com offering is a SaaS-based solution.

The solution developed for Brown interfaces with Workday to allow distributed journal entries into Workday Financials. To develop the interface, Sierra-Cedar utilized custom VisualForce pages and Apex coding. Sierra-Cedar worked in partnership with the Brown Workday Financials team, under the leadership of Workday Project Director Roberta Gordon, to complete this project in three months, prior to the Workday Financials go-live. By that time, Brown's Financials leads had not only learned the application, but had trained other staff sufficiently to utilize it for journal entries on day one.



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