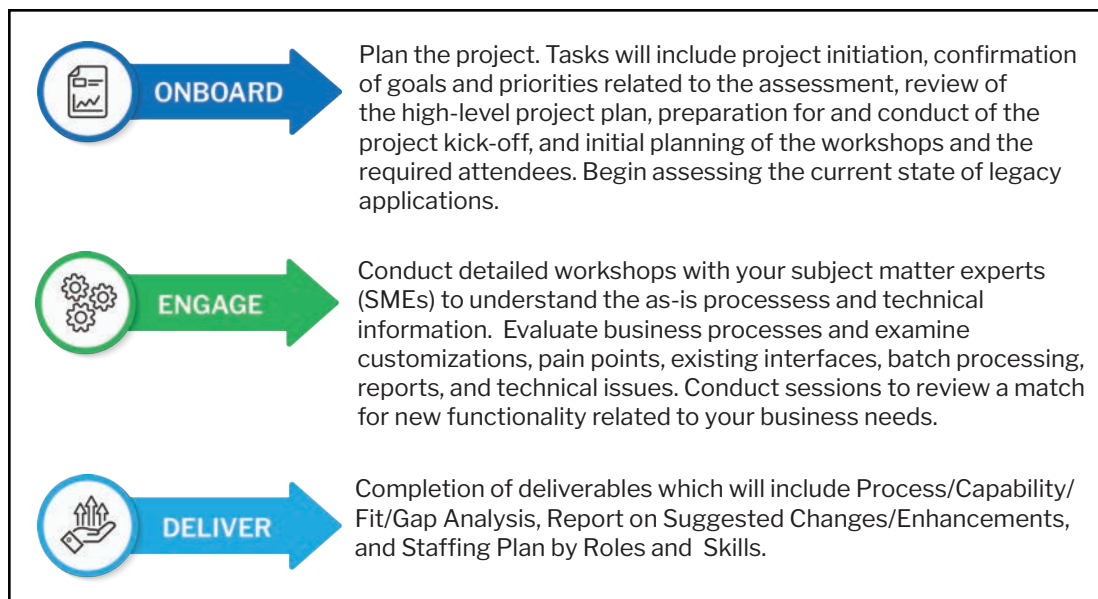# Cloud Optimization Services Initial Assessment

Are you using Oracle Cloud Applications but unsure if you're fully leveraging its capabilities? Sierra-Cedar offers assessment services to help clients unlock their Oracle Cloud's potential. Our Oracle Cloud Solution Architects analyze your usage, identify pain points, and recommend solutions. This includes activating dormant modules, creating workarounds for interfaces, and estimating implementation time for your team. We are committed to maximizing your Oracle Cloud investment through ongoing education and services.

When performing an assessment, Sierra-Cedar examines your Oracle Cloud footprint and analyzes what's working well and what potential pain points you're experiencing. We can then deliver our recommendation on whether you need to turn on a module that was previously lying dormant; we can design workarounds that get crucial interfaces to work, etc. Most importantly, we can give you a rough estimate of the time commitment it will take for your team members to implement our suggestions, as well as an estimate of the hours it will take for our Sierra-Cedar team to assist.

Sierra-Cedar works hard to be a trusted advisor to our clients, and part of this status is providing continuing education and services to make sure you are maximizing your Oracle Cloud investment.

What to Expect:

As part of our assessment, Sierra-Cedar Solution Architects conduct three two-hour assessment sessions, which are held across two days. Prior to the on-site assessment, Sierra-Cedar requests that your organization share its current list of challenges, pain points, and wish list for each of the Oracle Cloud modules. This will help team members prepare for the assessments. Sierra-Cedar uses the Assessment Methodology pictured below.

ONBOARD — Plan the project. Tasks will include project initiation, confirmation of goals and priorities related to the assessment, review of the high-level project plan, preparation for and conduct of the project kick-off, and initial planning of the workshops and the required attendees. Begin assessing the current state of legacy applications.

ENGAGE — Conduct detailed workshops with your subject matter experts (SMEs) to understand the as-is processess and technical information. Evaluate business processes and examine customizations, pain points, existing interfaces, batch processing, reports, and technical issues. Conduct sessions to review a match for new functionality related to your business needs.

DELIVER — Completion of deliverables which will include Process/Capability/Fit/Gap Analysis, Report on Suggested Changes/Enhancements, and Staffing Plan by Roles and Skills.
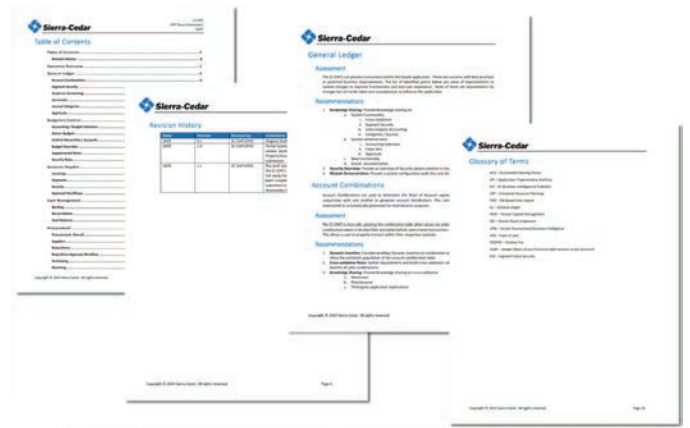
Sierra-Cedar will also need the following personnel to attend/collaborate with Sierra-Cedar consultants during the assessment sessions:

- Main point of contact for any future project work.
- Subject Matter Experts (SMEs — 1 to 2) to participate in informational gathering sessions with Sierra-Cedar consultants.
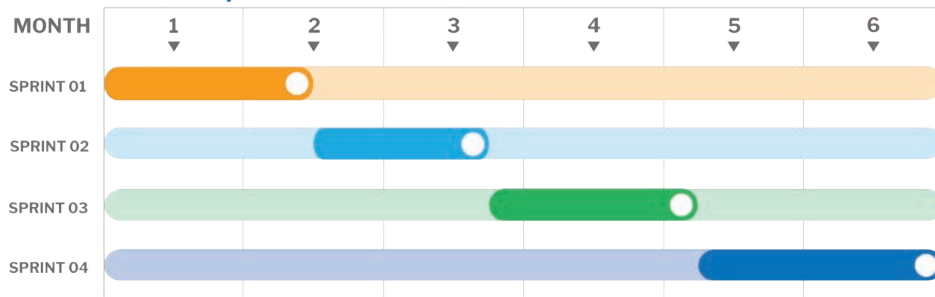
Assessment Artifacts:

After completing the assessment sessions, the Sierra-Cedar team will deliver the Cloud Assessment and Recommendations document. The Assessment Document contains:

- A breakdown by module of our consultants' assessment and recommendations for future usage. This includes the estimated number of hours needed to enact any recommendations and prioritizes what tasks need to happen first. Prioritization can reflect the idea of "low hanging fruit"—items that are quick fixes and wins for your organization to drive momentum and scale up to larger tasks that require a formal statement of work.
- A technical assessment of integrations, reports, and security settings. This also includes our consultants' recommendations for optimal usage of the Oracle Cloud Applications/environments.

As part of this assessment document, Sierra-Cedar can also provide a roadmap document outlining the project timeline and priorities by sprints.

Roadmap Timeline

MONTH	1	2	3	4	5	6
SPRINT 01						
SPRINT 02						
SPRINT 03						
SPRINT 04						

- The tasks identified in the assessment deliverable have been divided into 4-6 sprints based on priority.
- A checkpoint meeting will be conducted at the end of each sprint to discuss the work completed and to plan for the next sprint.
- An optional Sprint 5 could be added, if desired, but is not included in this timeline.
- During the assessment, the implementation of the modules below was discussed. However, additional requirements gathering would be required before any estimate of hours/cost could be developed: [INSERT RELEVANT MODULES HERE]

Additional services available:

Functional and Technical Application Support for Oracle Cloud may include Break/Fix support and workaround support for Oracle Cloud Application functionality. Sierra-Cedar has also provided clients with ongoing training (new employee enablement or cross-training related to Oracle Cloud Applications) as part of this support offering. This support can also include what we call "New Service Introduction," with Sierra-Cedar providing support for configuration, development, testing, and deployment of new Oracle Cloud Application functions and features.

Project Work for your Oracle Cloud Applications could include the new development of reports or interfaces, implementation of new functionality, system configuration changes … basically, any "work" items estimated beyond the threshold hours of design, development, and testing effort. Generally, the threshold is 10 hours, but you have the control to set this threshold to meet your organization's budgetary needs. Project work can be as small as a new interface or as large as implementing modules you may own and haven't yet deployed.

Any work under these services requires written approval from you before Sierra-Cedar begins any project effort.

Quarterly Release Update Management—Oracle updates its Cloud Applications on a quarterly basis. Sierra-Cedar has found that some of our clients appreciate an extra assist when it comes to managing these automated updates. Quarterly Release Update Management includes Sierra-Cedar evaluating configuration enhancements released as part of the most recent update. During this evaluation, Sierra-Cedar reviews Oracle Cloud Application release readiness notes and provides a Release Readiness Report that includes the contents of each update, recommended testing levels, and how those updates may impact your applications.

Learn more about Sierra-Cedar, a 27-year Oracle partner! For more information, please contact us at contact@sierra-cedar.com | 866-827-3786 | www.sierra-cedar.com