



Commanding ideas: Intelligence, Strategy, and Justification. These ideas are present in every organization's business plan and success. These are powerful thoughts that provide focus and facts for your business planning. Sierra-Cedar's C-Suite Strategic Services practice provides your organization with intelligence about your technology, actionable recommendations when preparing your strategy, and facts for your business case justification.

### Intelligence

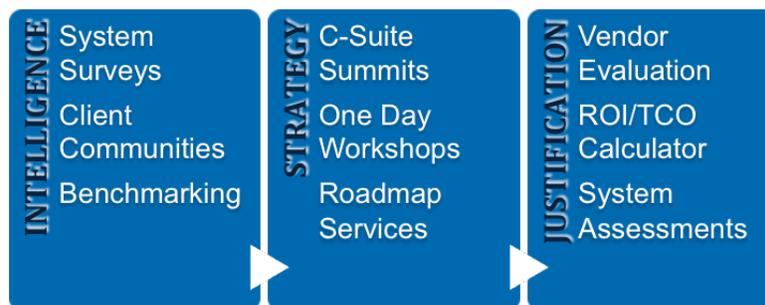
Providing HCM/ERP/BI intelligence is a foundational service designed and further tailored to you by your industry, organization size, and business objectives. Our proprietary database of best practices and technology solutions has helped organizations from very large global enterprises to U.S.-only, privately held firms. Approximately 10% of the U.S. employee population is represented in our annual survey; this data enables us to provide you with a factual and solid business intelligence.

### Strategy

Our Principal Consultants leverage their decades of consulting, hands-on business experience, and first-hand knowledge of what works to prepare recommendations to simplify business processes, automate and simplify integrations, and improve your system's overall health. Through interviews, workshops, and our understanding of technology, we organize small and large improvement projects into a three-year strategic roadmap. Our roadmaps provide actionable details like project cost, duration, benefit, likely impacts to the organization, risks, and mitigation. Clients take our roadmaps and use them as a key source of their business planning effort.

### Justification

When a change is recommended to a process or a project is proposed, a review team often requires information to justify the expenditure of time or funds. Sierra-Cedar has developed proprietary ROI and TCO tools for our clients as well as our own internal use. We use these financial tools to provide a review team with data on costs and expected benefits (both hard and soft). We combine your data along with results that our clients have experienced to prepare reliable business cases that justify your project.



These services range from fee-based to complimentary access to our proprietary world-class research. Our research is available via different media, live meetings, webinars, research papers, and blogs.

[www.Sierra-Cedar.com](http://www.Sierra-Cedar.com) • 866.827.3786 • [Contact@Sierra-Cedar.com](mailto:Contact@Sierra-Cedar.com)

Sierra-Cedar delivers industry-focused client success by providing consulting, technology, and managed services for the deployment, management, and optimization of next-generation applications and technology.