



### What is Block-of-Dollars Application Management Services Offering?

Block-of-Dollars (BOD) is a Sierra-Cedar service offering that provides PeopleSoft Application Management Services (AMS) for as little as \$2,500 per month. This service gives you the ability to leverage a pool of nearly 300 experienced senior resources located in multiple geographies to address your specific needs and requirements.

*Note: various monthly dollar levels are available based on requirements.\**

### Services Provided Using the AMS BOD

#### Application Updates/PUM

- PUM application updates keep your PeopleSoft environment patched and up-to-date
- Provide customized analysis of PUM releases and apply selected elements of PeopleSoft 9.2 Update Images using PUM and Change Assistant
- Apply bundles, tax updates, etc., using Change Assistant for Pre-PS 9.2 apps

#### Application Administration

- Services provided by experienced PeopleSoft Administrators and Database Administrators
- Sample activities: Production Support tasks, Environment Builds, Database Upgrades/patching, Refreshes/back-ups, Performance Tuning, Integration, etc.

#### Technical Development

- Application development provided by an experienced pool with varied skillsets across HCM, Finance, Campus Solutions, and Portal (Interaction Hub)
- Sample development activities may include Customizations, Reports/Interfaces, projects/change requests, enhancements, etc.

*\* i) minimum 1-year contract; ii) monthly roll-over of dollars within a quarter; iii) hourly rates will be provided at the various BOD commitment levels for the following types of resources: Remote Offshore, Remote Onshore, Onsite consulting.*

### Advantages of Packaged BOD

- **A “Good Fit”** – specialized skillsets for specific client-requested tasks
- **Appropriate Utilization** – effective and efficient utilization of shared-pool resources
- **Flexible** – significant flexibility of tiered blocks of dollars with monthly rollover within a quarter
- **Value** – “right shore” efforts to provide value; choose onshore (US), offshore (India), or onsite

### Why Sierra-Cedar?

- Stable, long-term provider (almost 25 years in business)
- 40 Hosted clients with end-to-end infrastructure management and 30+ current AMS/BOD clients
- Highly skilled Onshore and Offshore resources to support your applications
- Access to expansive knowledgebase of resources in all applications and versions of PeopleSoft
- Easy to do business with by providing flexible support agreements and a cost-effective entry point

Contact us for more information on how we can help with your PeopleSoft support needs.

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Sierra-Cedar delivers industry-focused client success by providing consulting, technology, and managed services for the deployment, management, and optimization of next-generation applications and technology.