



Organizations experiencing corporate merger, acquisition, or consolidation changes should understand that external decisions will impact how you implement your PeopleSoft system consolidation:

- What are the critical priorities?
- When should integration planning start?
- What methodology will be followed?
- Will your organizational structure change?
- Which business processes will be followed in the new production system?
- What does the post-integration support strategy and organization look like?
- What approach will manage cultural differences?
- Will plans for equivalent positions be merged into a single pay scale and benefit plan?
- How will this impact employees and the organization's financial wellbeing?
- What is the new organization's chart of accounts?
- How will the infrastructure be built out and supported?
- Are PeopleSoft license changes needed?

These questions impact all departments and may take a significant amount of time, effort, and knowledge to properly address, therefore **a baseline strategy and plan must be developed before addressing PeopleSoft.**

## Reduce Risk and Improve Readiness and Success

If your organization is part of a merger or acquisition, consolidating ERP systems from different affiliated organizations into an existing PeopleSoft system can provide multiple benefits:

- Improved efficiencies
- New technical and functional capabilities by using a single system of record
- Reduced costs
- Increased competitiveness in marketplace and geographical reach
- Increased quality of services and performance

## Don't Assume that System Integration is Like Previous Upgrades or Implementations.

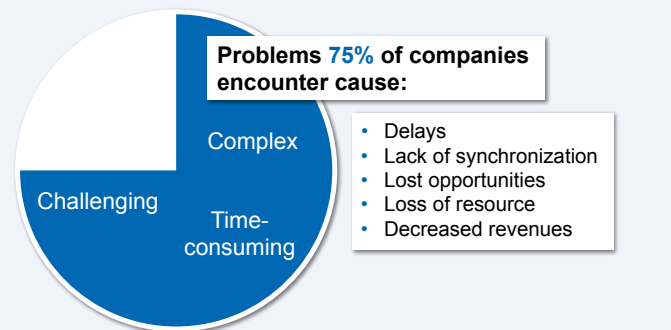
Sierra-Cedar's proven PeopleSoft System Consolidation **Client Readiness** methodology is adaptable to your business' needs, leverages best practices and lessons learned to outline necessary steps, and determines whether you have a solid integration plan and baseline.

### Deliverables:

- Program Management
- Executive Strategic/Vision
- Organizational Readiness
- Business Processes/Application and Data
- Project Readiness

### Key Challenge to Mergers:

Integrating information systems and business operations



Define **END STATE** vision and alignment of long-term information goals before starting Merger/Acquisition integration projects.

**Contact us today to learn more about how our experts can help you with a seamless transition!**

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